

The Department of Veterans Affairs  
Federal Supply Service  
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

Medical Equipment and Supplies  
FSC Group 65, Part II, Section A  
FSC Class: 6515, 6530  
Contract Number: V797P-4456B

For more information on ordering Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

Contract Period July 1<sup>st</sup>, 2011-June 30<sup>th</sup>, 2016

Contractor	Name Broncus Technologies
	Address 1400 North Shoreline Drive
	Building 8-A
	Mountain View, CA 94043
	Phone # 650 428 1600
	Fax # 650 428 1542

Contract Administration Source Scott Grant 317 696 7323

Business Size Small

Tax Identification Number (TIN)  
94 3260903

Price List Approval 9/25/11

**CUSTOMER INFORMATION:**

- |     |        |      |
|-----|--------|------|
| 1a. | SIN(s) | Page |
|     | A-15f  | 6    |
|     | A-94   | 6    |
- 
- |     |                       |                  |
|-----|-----------------------|------------------|
| 1b. | Model 11924,<br>11924 | Price<br>\$65.13 |
|-----|-----------------------|------------------|
- 
2. Maximum order. \$100,000
  3. Minimum order. None
  4. Geographic coverage (delivery area). Destination 50 states, Washington DC and Puerto Rico
  5. Point(s) of production (city, county, and State or foreign country). Mountain View, Santa Clara County, CA
  6. Prices shown herein are net, discount deducted.
  7. Quantity discounts. If greater than \$125,000.00 is ordered at any one time, an additional 2% discount off of FSS net price. (Combination of 30005 with 30006 or 30009 and products)
  8. Payment terms. Terms 2%-20 days, Net 30 days
  - 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold. Accept cc orders at or above \$3,000
  - 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. Accept cc orders at or above \$3,000
  10. Foreign items (list items by country of origin). N/A
  - 11a. Time of delivery. Within 30 days after receipt of order (ARO)
  - 11b. Expedited Delivery.  
System - Within 5 business days (ARO)  
Products - Within 2 business days (ARO). Ordering facilities will pay only the difference between normal and expedited shipping charges.
  - 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery. Yes, on Products but not on systems
  - 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery.  
Contact Scott Grant at 317 696 7323 or email sgrant@broncus.com
  12. F.o.b. point(s). Destination 50 States, Washington, DC and Puerto Rico

- 13a. Ordering address(es).  
Broncus Technologies  
1400 North Shoreline Blvd.  
Building A-8  
Mountain View, CA 94043
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)). Contractor is to simply include this statement as item 13b.
14. Payment address(es).  
Broncus Technologies  
1400 North Shoreline Blvd.  
Building A-8  
Mountain View, CA 94043
15. Warranty provision.  
Broncus Technologies Inc. warrants and implies that the system/products delivered herein are merchantable, fit for the particular purpose as stated in the system's/product's instructions for use, and will be free from defects in material and workmanship for a period of not less than one (1) year from date of delivery. Broncus Technologies Inc. will replace, at its options, all parts found defective within the period with cost of replacement, including shipping charge, to be borne by Broncus Technologies Inc. Under no circumstances will any products covered by this guarantee be returned without (a) advance written notice to Broncus Technologies Inc., or (b) obtaining shipping instructions from Broncus Technologies Inc.  
Return Goods Policy.  
Customers may return the System/products, in undamaged condition within 30 days from the effective date for any reason. Customer will receive a refund of the purchase price less any applicable delivery (if training and installation is 3 days or more). 1<sup>st</sup> and 2<sup>nd</sup> day of training and installation is included. If a shipping error occurs due to Broncus' error, Broncus will pay freight both ways for the return/exchange of system/products. If an ordering facility error occurs, the ordering facility will pay freight for return of system/products.
16. Export packing charges, if applicable. N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). \$3,000 or above
18. Terms and conditions of rental, maintenance, and repair (if applicable).  
N/A
19. Terms and conditions of installation (if applicable).  
1<sup>st</sup> and 2<sup>nd</sup> day included no charge. Training and installation for 3rd day or more, the Government will pay \$1,809.05 per day as needed.

- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).
- 20a. Terms and conditions for any other services (if applicable) N/A
- 21. List of service and distribution points (if applicable). N/A
- 22. List of participating dealers (if applicable). N/A
- 23. Preventive maintenance (if applicable). N/A
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). None
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).
- 25. Data Universal Number System (DUNS) number. 01-473-0373
- 26. Notification regarding registration in Central Contractor Registration (CCR) database. Yes, expiration date 02/03/2012

Broncus Technologies  
Contract # V797P-4456B

SIN	Product Number	Description	Unit Of Measure	FSS Net Price
A-15f	10005	FlexNeedle 18G	Box of 5 units	\$881.91
A-94	30005	LungPoint Virtual Bronchosopic Navigation (VBN) System: mobile/rolling cart workstation, includes one day training and training	EA	\$99,994.97
A-94	30006	LungPoint Planning System Desktop Configuration	EA	\$24,974.87
A-94	30009	LungPoint Planning System Laptop Configuration	EA	\$24,974.87
A-94	90001	LungPoint Additional Installation - 1 Day	EA	\$1,809.05
A-94	90002	LungPoint Additional Training - 1 Day	EA	\$1,809.05
A-94	93005	LungPoint Virtual Bronchosopic Navigation (VBN) System 1 year Warranty Extension and Customer Support	EA	\$20,351.76
A-94	93006	LungPoint Planning 1 year Warranty Extension and Customer Support	EA	\$6,818.01
A-94	11922	Replacement Part: Security Dongle Assembly, VBN Configuration	EA	\$343.72
A-94	11929	Replacement Part: Security Dongle Planning, Configuration	EA	\$343.72
A-94	11871	Replacement Part: Calibration Fixture	EA	\$488.44
A-94	11885	Replacement Part: LungPoint User Manual - Paper copy	EA	\$238.79
A-94	11924	Replacement Part: Female s-VHS Inline Adapter	EA	\$65.13
A-94	11992	Replacement Part: S-Video to Y/C Breakout Cable	EA	\$211.66
A-94	12065	Replacement Part: S-Video to Y Cable Adapter	EA	\$97.69